## Summit Artspace FY 2016 Key Performance Indicator Dashboard DRAFT

| Report for Period Ending April 30, 2016  | Monthly<br>Actual | YTD Actual | YTD Target<br>(Budget) | FY 2016<br>Target |
|--|-------------------|------------|------------------------|-------------------|
| trategic Priority 1: Support artists at all levels of their creative journeys.   |                   |            |                        |                   |
| Selected Key Performance Indicators  |                   |            |                        |                   |
| Occupancy rate for artist studios (% of # studios leased)  |                   |            |                        |                   |
| Studio lease revenue   |                   |            |                        | \$44,639          |
| Occupancy rate for Creative Business Center offices (% of # offices leased)  |                   |            |                        | ψ 1 1,033         |
| Creative Business Center lease revenue   |                   |            |                        | \$13,012          |
| Number of participants in professional development programs  |                   |            |                        | Ψ13,01 <b>L</b>   |
|  |                   |            |                        |                   |
| trategic Priority 2: Encourage participation in the arts through education and outreach.   |                   | 1          | I I                    |                   |
| Selected Key Performance Indicators  |                   |            |                        |                   |
| Number of participants in educational programs   |                   |            |                        |                   |
| Number of visitors to main gallery exhibits  |                   |            |                        |                   |
| trategic Priority 3: Serve as a vital creative resource for the community.   |                   |            |                        |                   |
| Selected Key Performance Indicators  |                   |            |                        |                   |
| Number of registered volunteers  |                   |            |                        |                   |
| Number of volunteer hours donated  |                   |            |                        |                   |
|  |                   |            |                        |                   |
| trategic Priority 4: Increase awareness and visibility throughout the community.   |                   | I          |                        |                   |
| Selected Key Performance Indicators  |                   |            |                        |                   |
| Website Traffic  |                   |            |                        |                   |
| New Visitors   |                   |            |                        |                   |
| Returning Visitors   |                   |            |                        |                   |
| Pageviews  |                   |            |                        |                   |
| E-News   |                   |            |                        |                   |
| Open Rate  |                   |            |                        |                   |
| Clickthroughs  |                   |            |                        |                   |
| Social Media   |                   |            |                        |                   |
| Engagement (reactions, likes, shares, retweets)  |                   |            |                        |                   |
| Reach (likes, follows)   |                   |            |                        |                   |
| Views (pages, events)  |                   |            |                        |                   |
| Media Mentions   |                   |            |                        |                   |
| Summit Artspace initiatives  |                   |            |                        |                   |
| Collaborative initiatives  |                   |            |                        |                   |
|  |                   |            |                        |                   |
| trategic Priority 5: Build financial sustainability through revenue growth and diversification.  Selected Key Performance Indicators |                   | <u> </u>   | <br>                   |                   |
| Fundraising Revenue  |                   |            |                        |                   |
| Grants   |                   |            |                        | \$70.000          |
|  |                   |            |                        | \$70,000          |
| Special events (gross revenue)   |                   |            |                        | \$2,500           |
| Contributions from individuals   |                   |            |                        | \$5,000           |
| Board campaign   |                   |            |                        | \$2,500           |
| Participation in board campaign  |                   |            |                        | 1009              |
| Program Revenue  |                   |            |                        | 40.00             |
| Educational programs   |                   |            |                        | \$8,000           |
| Other Revenue  |                   |            |                        | 4                 |
| Short-term rentals   |                   |            |                        | \$6,000           |
| Commission on gallery sales  |                   |            |                        | \$750             |
| Submission fees (revenue from online submissions for exhibits)   |                   |            |                        | \$2,500           |
| trategic Priority 6: Develop and maintain effective leadership.  |                   | <u> </u>   |                        |                   |
| Selected Key Performance Indicators  |                   |            |                        |                   |
| Board member attendance  |                   |            |                        |                   |
|  |                   |            |                        |                   |
|  |                   |            |                        |                   |
|  |                   |            |                        |                   |